



# All India Institute of Medical Sciences, Jodhpur

No. Admn/Prop/79/2019-AIIMS.JDH

Dated 09<sup>th</sup> March, 2020

**Subject: Proposal for Purchase of Coblation Wand for Surgical use on Proprietary basis at AIIMS Jodhpur – Inviting Comments/Objection thereon.**

The Institute is in the process of purchasing Coblation Wand for Surgical use required in the Department of ENT on Proprietary basis at AIIMS, Jodhpur from M/s ArthroCare Corporation (U.S.A.) through its authorized distributor M/s BVM Meditech Pvt. Ltd., Delhi. The proprietary certificate submitted are attached & uploaded on website.

The above documents are being uploaded for open information to submit objection, comments, if any, from any manufacturer regarding proprietary nature of the above said solutions within 21 days from the date of issue/uploading of the notification. The comments should be sent to administrative officer, AIIMS Jodhpur on or before 30<sup>th</sup> March, 2020 up to 03:00 PM, failing which it will be presumed that any other vendor is having no comment to offer and case will be decided on merits.

Administrative Officer

**Enclosure: Related documents enclosed.**



October 3, 2019

**Proprietary Certificate**

Coblation Technology is used in ArthroCare's ENT Coblator-II Surgical System. The Coblator-II Surgical System is a Bipolar, Radiofrequency Electrosurgical system which is used to perform tissue ablation, tissue coagulation and hemostasis via Controlled, Precise Plasma layer formation in ENT Surgery.

Coblation is a registered Trademark of ArthroCare Corporation (U.S.A.). ArthroCare is the only company which manufactures Coblation Devices. A similar article is not manufactured or sold by any other firm, which could be used in lieu.

The ArthroCare ENT Coblator-II Surgical System is covered by US Patent.

Coblator II Surgical System is a USFDA Approved Product with 510k Certificate No. K070374.

Coblator II has a range of wands which are device specific and are designed for a specific need of the surgical procedure. No other make or model provider is acceptable for the following reasons:

- a) Proven Quality
- b) Proprietary Patents
- c) International recognized safety and efficacy

Catalog No	Description
EC8000-01	Coblator II Controller 110V
EIC4835-01	ReFlex Ultra PTR with Integrated Cable
EIC4845-01	ReFlex Ultra 45with Integrated Cable
EIC4855-01	ReFlex Ultra 55 with Integrated Cable
EIC4857-01	ReFlex Ultra SP with Integrated Cable
EIC5874-01	EVac 70 Xtra HP with Integrated Cable
EIC 9820-01	Excise PDW with Integrated Cable
EIC6895-01	Turbinator Wand
EIC7070-01	PROcise LW Wand with Integrated Cable
EIC7071-01	PROcise MLW with Integrated Cable
EIC8898-01	PROcise max with integrated Cable
EIC8875-01	PROcise EZ View

For further information, the undersigned can be contacted.

Melissa Ago  
Senior Regulatory Affairs Specialist

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**SmithNephew**

Dated 09 January 2020

To,  
The Administrative Officer,  
All India Institute of Medical Sciences,  
Jodhpur

Subject: - Authorisation Letter

Dear Sir,

This is to certify that M/s. BVM Meditech Pvt Ltd, Address 306, 3<sup>rd</sup> Floor, Pocket B & E, Mantri Arcade, L.S.C, Dilshad Garden, Delhi-110095 (INDIA) is our authorised distributor to Sale ENT care range of products in AIIMS Jodhpur.

The Scope of dealing includes quoting rates, negotiating, accepting and servicing orders on our behalf with hospitals as per the Territory defined in the TSA.

For any further queries contact Mr Ritesh Mumgaie at +91 9810120195 or Email Ritesh.Mumgaie@smith-nephew.com

Thanking you and assuring you our best services all the times.

For Smith & Nephew Healthcare Pvt Ltd

  


Mr. Ghosh TP  
Business Unit Manager –ENT-South Asia & South East Asia