Tender

For

Automated Haematology Counter
(Reagent Rental Basis)

At

All India Institute of Medical Sciences, Jodhpur

NIT No. : Admin/General/50/2013-AIIMS.JDH.
NIT Issue Date : June 08, 2013.
Last Date of Submission : June 22, 2013 at 3:00 PM.
All India Institute of Medical Sciences (AIIMS), Jodhpur, Rajasthan, an apex healthcare institute being established by Parliament of India under aegis of Ministry of Health & Family Welfare, Government of India, invites sealed tenders for supply & installation of the following items at the institute. You are requested to quote your best offer along with the complete details of specifications, terms & conditions.

<table>
<thead>
<tr>
<th>S.No.</th>
<th>Item Description</th>
<th>Quantity</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>Automated Haematology Counter under reagent rental basis</td>
<td>1</td>
</tr>
</tbody>
</table>

Quotation should be sealed and superscribed with tender number and address to:

“Administrative Officer
AIIMS, Jodhpur
Basni, Phase-I
Jodhpur-342005, Rajasthan”.

The sealed quotations should reach the Institute, latest by June 22, 2013 at 03:00 PM and it will be opened on same day at 04:00 PM in the Project Cell, Residential Complex, AIIMS, Jodhpur in the presence of the bidder(s) of their authorized representative(s), who will present at the scheduled date and time.

**Terms and Conditions**

1. Automated Haematology Counter would be procured on reagent rental basis for three years. The rate should be quoted in the prescribed form given by the department and should be valid up to Three (03) years from the date of Satisfactory Installation.

2. **Validity:** The quoted rates must be valid for a period for 120 days from the date of closing of the tender. The overall offer for the assignment and bidder(s) quoted price shall remain unchanged during the period of validity. If the bidder quoted the validity shorter than the required period, the same will be treated as unresponsive and it may be rejected.

   In case the tenderer withdraws, modifies or change his offer during the validity period, bid is liable to be rejected and the earnest money deposit shall be forfeited without assigning any reason thereof. The tenderer should also be ready to extend the validity, if required, without changing any terms, conditions etc. of their original tender.

3. **Delivery & Installation:** All the goods ordered shall be delivered & installed within 2 weeks from the date of issuing work order. All the aspects of safe delivery, installation and commissioning shall be the exclusive responsibility of the supplier.
No extra charge for packing, forwarding and insurance etc. will be paid on the rate quoted. If required, training would be done by the technical experts of the suppliers free of charge at AIIMS, Jodhpur.

If the supplier fails in delivering, installing and commissioning of the goods on or before the stipulated date, then a penalty at the rate of 2% per week of the total order value shall be levied subject to maximum of 10% of the total order value.

4. **Maintenance**: The Bidder will maintain the Automated Haematology Counter for a period of three (3) years, any cost of maintenance within the stipulated time will be borne by the successful Bidder. Periodic Preventive Maintenance should be ensured by the successful Bidder. If the Breakdown period exceeds, the successful tenderer has to bear the loss incurred to the AIIMS, Jodhpur.

5. **Shifting**: The supplier will have to undertake the shifting of the instrument from the location of installation to another location within the premises of AIIMS, Jodhpur, should the situation arise.

6. The tenderer should specify the name of the manufacturer and complete specification for the items quoted to be submitted in the Technical Bid. Rates quoted for items other the required specification / make / manufacture will not be considered.

7. Bidder shall submit a copy of the tender document and addenda thereto, if any, with each page of this document should be signed and stamped to confirm the acceptance of the entire terms & conditions as mentioned in the tender enquiry document.

8. Signed & stamped compliance sheet of the technical specification of the goods with technical printed literature must be enclosed with the bid.

9. After due evaluation of the bid(s) Institute will award the contract to the lowest evaluated responsive tenderer.

10. Conditional bid will be treated as unresponsive and it may be rejected.

11. The AIIMS, Jodhpur reserves the right to accept in part or in full or reject any or more quotation(s) without assigning any reasons or cancel the tendering process and reject all quotations at any time prior to award of contract, without incurring any liability, whatsoever to the affected bidder or bidder(s).
12. The successful tenderer will be required to furnish a Performance Security Deposit of 10% of tender amount in the form of Fixed Deposit Receipt or Bank Guarantee from any Nationalized Bank duly pledged in the name of the "All India Institute of Medical Sciences, Jodhpur". The security deposit can be forfeited by order of this Institute in the event of any breach or negligence or non-observance of any condition of contract or for unsatisfactory performance or non-observance of any condition of the contract. Performance Security shall be submitted in the form of Bank Guarantee or Fixed Deposit Receipt issued by a scheduled Bank and the Performa provided with the tender document. Performance Security will be discharged after completion of contractor’s performance obligations under the contract.

13. All bills should be in TRIPLICATE and should invariably mention the number and date of supply order.

14. The tenderer should attach copies of certificate of experience in the field of Supply of Automated Haematology Counter, proof of fulfilling the norms of IS/ISO/CE specification if any, copy of dealership letter, license for import, PAN, Catalogue of the item quoted etc. with their tender. The tenderer shall submit along with the tender, documentary evidence of their previous experience in carrying out similar supply and of their eligibility in support of their claim for consideration in the matter of award of contract.

15. The prices should be quoted in Indian Rupees and should include the cost of all accessories etc.

16. Supply of reagents: The reagents would be invoiced directly from the firm installing the equipment against confirmed order and the payment for the same would be made by AIIMS, Jodhpur within 30 days.

The rates of reagents will be fixed for a period of three years, any other parts / consumable other than reagents will be borne by the successful tenderer. Regular supply of the required consumables will be responsibility of supplier; no extra payment will be made for this.

17. Only manufacturer(s) or their sole authorized distributor / agent are eligible to bid. Authorization letter from Original Equipment Manufacturer (OEM) in favour of authorized Agent to bid / negotiate / conclude the order against this tender, must be enclosed with technical bid.
18. In the event of breakdown of Analyser, cost of Analysing Tests done from outside will be borne by the supplier.

19. Contract may terminate at any time without any prior notice if service of tenderer does not found satisfactory.

20. **Applicable Law:**
   - The contract shall be governed by the laws and procedures established by Govt. of India, within the framework of applicable legislation and enactment made from time to time concerning such Commercial dealings / processing.
   - Any disputes are subject to exclusive jurisdiction of Competent Court and Forum in Jodhpur, Rajasthan, India only.
   - The Arbitration shall be held in accordance with the provisions of the Arbitration and Conciliation Act, 1996 and the venue of arbitration shall be at Jodhpur. The decision of the Arbitrator shall be final and binding on both the partied.
   - Force Majeure: Any delay due to Force Majeure will not be attributable to the supplier.

21. **Preparation and Submission of Tender:**
   - The tender should be submitted in two parts i.e. Technical Bid and Financial Bid. The "Technical Bid for Tender for Supply of Automated Haematology Counter" and "Financial Bid for Tender for Supply of Automated Haematology Counter". Both Sealed Envelopes should be kept in a main/bigger envelope superscribed as “Tender for Supply of Automated Haematology Counter”.
Annexure-I

Specifications for Automated Haematology Counter

1. The instrument should be fully automated base on either fluorescence flow cytometry or multi-dimensional VCS technology 5/6-part differential haematology analyser offering automatic start-up, shutdown and sample-analysis.

2. The instrument should have random access discrete analysis modes for CBC +NRBC, CBC+DIFFERENTIAL+NRBC, CBC +RET+NRBC, CBC +RET +DIFF+NRBC

3. The instrument should have a minimum of 35 reportable parameters:

- WBC, RBC, HGB, HCT, MCV, MCH, MCHC, RDW-SD, RDW-CV , PLT, NEUT %, LYMPH %, MONO%, EOS %, BASO %, NEUT #, LYMPH #, MONO #, EOS #, BASO #, PDW, MPV, PCT, P-LCR, NRBC #, NRBC %, IG #, IG %, RETICULOCYTE %, RETICULOCYTE #, LFR, MFR, HFR, IRF, PLT-O, RET-HE ,PLT-O

THREE HISTOGRAMS – WBC, RBC, PLT and Two Scattergrams.

4. The instrument should have throughput of more than 60 samples per hour in all the discrete analysis modes.

5. The sample aspiration volume for the complete differential blood count should not be more than 100 µl.

6. The instrument should have the following analysis modes, Manual – open mode, Capillary mode and optional Sampler mode.

7. The instrument should have Cyanide free Sls-hb/colorimetric method for the haemoglobin measurement

8. The instrument should be equipped with Fluorescence based semiconductor laser flow cytometry/multi-dimensional VCS technology.

9. Instrument should have options for auto sampler & integrated barcode reader.

10. The instrument should have Comprehensive Information Processing system with:

- User-friendly Windows XP/ 7 based software.

- 10000 sample data with histogram and scattergrams storage.

- 99 QC files each with 200 points for QC can be stored.

11. The instrument should be option for online QC also available.

It should have high linearity of over 4 lacs for WBC’s, over 40 lacs for Platelets.
**Annexure-II**

Inviting of sealed quotations for supply and installation of Automated Haematology Counter in the Pathology of AIIMS, Jodhpur

**TECHNICAL BID**

<table>
<thead>
<tr>
<th>Name of Firm/Contractor/Supplier</th>
<th></th>
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</thead>
<tbody>
<tr>
<td>Complete Address &amp; Telephone No.</td>
<td></td>
</tr>
<tr>
<td>Name of Proprietor/Partner/Managing Director/Director</td>
<td></td>
</tr>
<tr>
<td>Contact No.:</td>
<td></td>
</tr>
<tr>
<td>Name and address of places/offices near where the contractor/firm has maintenance contractor</td>
<td></td>
</tr>
<tr>
<td>Whether the firm is a registered firm</td>
<td>Yes/No (attached copy of certificate)</td>
</tr>
<tr>
<td>PAN No. (enclose the attested copy of PAN Card)</td>
<td></td>
</tr>
<tr>
<td>Service Tax No. (enclose the attested copy of Service Tax Certificate)</td>
<td></td>
</tr>
<tr>
<td>VAT No. (enclose the attested copy of VAT Certificate)</td>
<td></td>
</tr>
<tr>
<td>Whether the Firm/Agency has signed each and every page of Tender/NIT</td>
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<tr>
<td>Please provide full list of consumables</td>
<td></td>
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<tr>
<td>Any other information, if necessary</td>
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</tbody>
</table>
Undertaking

1. That I/we have carefully studied all the terms & conditions of NIT and shall abide by it.
2. That I/We shall supply the items of requisite quality.
3. That I/We undertake that the information given in this tender are true and correct in all respect and I/We hold the responsibility for the same.

(Dated Signature of the Tenderer with stamp of firm)

Date:
Place:
Annexure-III

Format for Financial Bid
(To be submitted on the letterhead of the company / firm)

<table>
<thead>
<tr>
<th>S.No</th>
<th>Number of Test</th>
<th>Rate</th>
<th>Vat/Taxes</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>1.</td>
<td>50 To 100 Test/day</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2.</td>
<td>100 To 200 Test/day</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3.</td>
<td>200 and above Test/day</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>Grand Total</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:** Number of test specified is total number of tests irrespective of type of test. No commitment of test would be given for initial three months.

1. I/We have gone through the terms & conditions as stipulated in the tender enquiry document and confirm to accept and abide the same.
2. No other charges would be payable by the Institute.

Authorized signatory of the company with seal.
DRAFT

PERFORMANCE SECURITY BOND FORM

In consideration of All India Institute of Medical Sciences, Jodhpur (here in after called the AIIMS, Jodhpur) having agreed to exempt __________________________ (here in after called the said contractor(S)) from the demand of security deposit/earnest money of Rs. __________ on production of Bank Guarantee for Rs. __________ For the due fulfillment by the said contractors of the terms & conditions to be contained in an Agreement in connection with the contract for supply of __________________________ we, (name of the Bank) _____________ (herein after referred to as “the Bank”) at the request of _____________ Contractor’s do hereby undertake to pay the AIIMS, Jodhpur an amount of not exceeding __________________________, against any loss or damage caused to or suffered or would be caused to or suffered by the AIIMS, Jodhpur reason of any breach by the said contractor’s of any of the terms & conditions contained in the said agreement.

2. We (Name of the Bank) _____________ do hereby undertake to pay the amounts due and payable under this guarantee without any demur, merely on a demand from the AIIMS, Jodhpur stating that the amount claimed is due by way of loss or damage caused to or would be caused to or suffered by the AIIMS, Jodhpur reason of breach by the said contractor’s of any of terms & conditions contained in the said agreement or by reason of the contractors failure to perform the said Agreement. Any such demand made on the bank shall be conclusive as regards the amount due and payable by the Bank under this guarantee, where the decision of the AIIMS, Jodhpur in these counts shall be final and binding on the Bank. However, our liability under this guarantee shall be restricted to an amount not exceeding Rs. __________________________.

3. We undertake to pay to the AIIMS, Jodhpur any money so demanded not withstanding any disputes raised by the contractor(s)/supplier(s) in any suit or proceeding pending before any court or tribunal relating thereto our liability under the present being absolute and equivocal. The payment so made by us under this bond shall be valid discharge of our liability for payment there under and the contractor(s)/ supplier(s) shall have no claim against us for making such payment.

4. We(Name of the bank) __________________________ further agree that the guarantee herein contained shall remain in full force and effect immediately for a period of one year from date herein and further agrees to extend the same from time to time (one year after) so that it shall continue to be enforceable till all the dues of the AIIMS, Jodhpur, under or by virtue of the said agreement have been fully paid and its claims satisfied or discharged or till AIIMS, Jodhpur certifies that the terms & conditions of the said agreement have been fully and properly carried out by the said contractor(s) and accordingly discharges guarantee.
5. We (name of the bank) further agree with the AIIMS, Jodhpur that the AIIMS, Jodhpur shall have the fullest liberty without our consent and without affecting in any manner our obligations here under to vary and of the terms & condition of said agreement or to extend time of performance by the said contractor(s) from time to time or to postpone for any time to time any of the powers exercisable by the AIIMS, Jodhpur against the said any contractor(s) and to forbear or enforce any of the terms & conditions relating to the said agreement and we shall not be relieved from our liability by reason of any such variation, or extension being granted to the said contractor(s) or for any forbearance, and or any omission on the part of the AIIMS, Jodhpur or any indulgence by the AIIMS, Jodhpur to the said contractor(s) or by any such matter or thing whatsoever which under the law relating to sureties would, but for this provision, have effect of so relieving us.

6. The guarantee will not be discharged due to the change in the constitution of the Bank or the contractor(s)/ supplier(s).

7. This guarantee shall be irrevocable and the obligations of the Bank herein shall not be conditional to any prior notice by AIIMS, Jodhpur.

Dated: ___________________                      For

_____________________________

(Indicating the name of the bank)

N.B.   This guarantee should be issued on non-judicial stamped paper, stamped in accordance with the stamp act.