

Invitation of quotation  
for  
Supply of Airway Management Trainer for  
Department of Pediatrics  
At  
All India Institute of Medical Sciences, Jodhpur

Inquiry No.: : Admin/Gen/03-04(iii)/2018-AIIMS.JDH

Inquiry Issue Date : 25<sup>th</sup> September, 2018

Last Date of Submission : 29<sup>th</sup> September, 2018 at 05:00 PM.



**All India Institute of Medical Sciences, Jodhpur**

Basni Phase - II, Jodhpur – 342005, Rajasthan

Telefax: 0291- 2012978, email: [procurement@aiimsjodhpur.edu.in](mailto:procurement@aiimsjodhpur.edu.in)

[www.aiimsjodhpur.edu.in](http://www.aiimsjodhpur.edu.in)

**Invitation of quotation for Supply of Airway Management  
Trainer for Department of Pediatrics at AIIMS Jodhpur**

Sealed Quotations are hereby invited by the undersigned on behalf of the Director, AIIMS Jodhpur for Supply of Airway Management Trainer for Department of Pediatrics for the Institute as per terms & conditions mentioned below. The filled quotations along with all the required document must reach in the office of the undersigned on or before 29.09.2018 05.00 PM. The Envelope containing the quotation would please be sealed and super scribed as under:-

**“QUOTATION FOR SUPPLY OF AIRWAY MANAGEMENT TRAINER  
FOR DEPARTMENT OF PEDIATRICS AGAINST INQUIRY NO.  
ADMN/GEN/03-04(iii)/2018-AIIMS.JDH” DUE ON 29.09.2018 05.00 PM”**

**1. Terms & Conditions:**

- A) The quotations received after this deadline & unsealed shall not be entertained under any circumstances whatsoever. In case of postal delay this Institute will not be responsible. **The offer Submitted Fax/Email shall not be considered and no correspondence will be entertained in this matter.**
- B) Quotations must be in the enclosed prescribed Performa on the letter head of the firm duly signed by the Proprietor/ Partner/ Director or their authorized representative, In case of signing of quotation by the authorized representative letter of authorization must be attached with the quotation. Quotation must be dropped in “**Quotation Box**” located in Administration Block of AIIMS, Jodhpur.
- C) Rates must be quoted in **Indian rupees** and as per the format specified taxes extra if any must be written separately.
- D) Rates must be quoted FOR basis (including Freight charges, Insurance, installation etc.)
- E) No overwriting or cutting is permitted in the rate. If found, the quotation shall be summarily rejected.
- F) The rates quoted must be valid for 60 days minimum from the date of opening of the quotation and silence of any tendered on this issue shall be treated as agreed with this condition.
- G) Becoming L1 will not be the criteria for awarding of purchase order unless the rates are reasonable & justified.
- H) RTGS/NEFT details need to be furnished by the supplier with the quotation on the letter head of supplier/firm/agency.
- I) The firm/agency may satisfy the following conditions and attach self-attested copy of the same with the quotation:
- Firm shall be registered with the Government of Rajasthan / Central Government.
  - The firm shall have valid GST/Other taxes and IT PAN.
  - **The firm should not be black listed by any Govt. Agency/Dept.**

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- J) Quotations qualified by such vague and indefinite expressions such as “subject to prior confirmation”, “subject to immediate acceptance” etc. will be treated as vague offers and rejected accordingly. Any conditional quotation shall be rejected summarily.
- K) **Delivery Period** – within 30 days from Purchase order.
- L) **Liquidated Damage:** - If the supplier fails to deliver the material on or before the stipulated date, then a penalty at the rate of 0.5 % per week of the total order value shall be levied subject to maximum of 10% of the total order value.
- M) **Payment Terms:** Payment will be only after satisfactorily delivery / commissioning of material and after inspection by the AIIMS Jodhpur.
- N) **Disputes:** -In the event of any dispute or disagreement arising between the contractors and any other department of AIIMS Jodhpur with regards to the interpretation of “Terms & Conditions” of this inquiry, the same shall be referred to the Director, AIIMS Jodhpur whose decision will be final and binding upon the contractor.
- O) AIIMS, Jodhpur reserves the right to increase or decrease quantity and / or amount of work. Decision of Quantity of material in the AIIMS, Jodhpur will be final in this regard.
- P) AIIMS, Jodhpur reserves the right to reject any quotation or part or the whole of inviting quotation process without assigning any reason. Decision of the AIIMS, Jodhpur will be final in this regard.

**2. Special Terms & Conditions:**

- A) **Bidder must quote the product as per specification provided in Annexure 1.**
- B) **Catalog must be attached with quotation for technical evaluation.**
- C) **The Bidder must submit the GSTIN Registration and PAN Card self-attested copy with the quotation.**
- D) **The supplier may be asked to arranging demonstration of their equipment for which rates have been quoted, to the AIIMS Jodhpur, if required. The expenditure incurred for demonstrating the items will be borne by the supplier.**

**Administrative Officer**

Encl.: Annexure 1 (Specification)  
Annexure 2 (Format of price bid)

**Annexure 1**

**Technical Specification of Technical Specifications for Airway Management Trainer**

- It should be an upper torso with Tongue and teeth.
- It should be able to teach following intubation procedures
  - Tracheal (oral and nasal)
  - Pharyngeal (oral and nasal)
  - Retrograde intubation
  - Esophageal
  - Fiber-optic intubation (oral/nasal)
  - Possibility of Sellick manoeuvre
  - Right main stem intubation
- Should be able to teach suctioning techniques
- Should be able to perform Bronchoscopy
- The Airway Management Trainer shall be an airway training manikin mounted on practice board.
- It must be able to provide realistic and complete training in all intubation procedures tracheal-oral and
- Nasal and the use of the Laryngeal Mask Airway and Combitube
- It should provide realistic anatomy, nostrils, Lips, teeth, tongue, pharynx-oral and nasal, larynx with
- Glottis opening, vallecula, arytenoids, vocal cords, sub glottis cricoid ring, trachea, including carina
- Lungs, esophagus and stomach
- It must provide realistic head positioning, neck flexion, extension and rotation, head lift and jaw movability
- It should be able to provide realistic complications as, laryngospasm, vomiting and with excessive laryngoscope pressure on teeth will produce and audio signal
- It should be able to provide realistic checking for proper tube placement with visual inspection of lung
- Expansion during ventilation and auscultation of breathing sounds
- It should be able to establish and maintain an open airway by head tilt, chin lift, neck lift and jaw thrust
- It should permit realistic practice in lung ventilation, also with the use of bag mask ventilation
- It should be supplied with separate model for demonstration airway anatomy
- It must be able to provide the possibilities for practical training in clearing the obstructed airway by
  - Suctioning liquid foreign matter from, oral cavity, oro-or naso pharynx, oro-or naso-tracheal, via endotracheal tube
  - Gastric drainage may also be practiced
- It should be supplied with a sturdy carrying case, directions for use, sanitation kit, Lubrication spray and a container of simulated stomach contents
- Manufacturer spray and conform to the international quality certification i.e. ISO/CE must be provided.

**[On the letterhead of firm]**

**ANNEXURE "2"**  
**PRICE BIDFORM**

To,  
Administrative Officer,  
AIIMS, Jodhpur.

Dear Sir,

1. I/We ..... Submitted the quotation for Enquiry No. "QUOTATION FOR SUPPLY OF AIRWAY MANAGEMENT TRAINER FOR DEPARTMENT OF PEDIATRICS AT AIIMS AGAINST THE INQUIRY NO. Admn/Gen/03-04(iii)/2018-AIIMS.JDH" DUE ON 29.09.2018 05.00 PM for Supply of Airway Management Trainer for Department of Pediatrics at AIIMS Jodhpur".

2. I/We thoroughly examined, understood and accepted terms & conditions given in the enquiry document, failing which my quotation will be rejected out rightly.

3. I/We hereby offer to supply at the following rates.

S. No	Particular	Qty	Quoted Make	Price/Unit Exclusive of GST (INR)	GST/ Other taxes	Price/ Unit Inclusive of GST (INR)	MRP
1	Supply of Airway Management Trainer for Department of Pediatrics at AIIMS Jodhpur	01 Nos					

**Note:**

1. The bidder must quoted their quotation only in above said format on the letterhead of firm otherwise quotation will be **REJECTED**.
2. Catalog must be attached with quotation for technical evaluation.
3. The Bidder must submit the GSTIN Registration and PAN Card self-attested copy with the quotation.
4. The supplier may be asked to arranging demonstration of their equipment for which rates have been quoted, to the AIIMS Jodhpur, if required. The expenditure incurred for demonstrating the items will be borne by the supplier

Date\_\_\_\_\_

Place\_\_\_\_\_

(Signature of Authorized Person)\_\_\_\_\_

(Name)\_\_\_\_\_

Name of Firm/Company/Agency\_\_\_\_\_

Phone No.\_\_\_\_\_

Email:\_\_\_\_\_